

“ SUE THE %@\$&* ! ”

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**I counted 813 unexpected ways to get
your company sued** — sometimes for
nothing more than an interview question.

How can you protect yourself?

- Enjoy a **FREE TRIAL** of a publication that helps you avoid employee lawsuits.
- Plus a **FREE** special report on *How To Hire And Fire Without Getting Sued.*



Stop lawsuits before they start gobbling up your bottom line.

Call or mail today to get the first two issues of the *Supervisor's Guide to Employment Practices*® FREE and without obligation. And also arm yourself with our complimentary bonus report, *How To Hire And Fire Without Getting Sued*.

Dear Executive,

Forgive me – but I do hope the envelope this letter came in shocked you. It reflects a harsh reality in today's litigious world – angry, aggressive, costly employee lawsuits. I needed to remind you dramatically that yes, you can get sued.

- For the number of hours your employees work
- For confusing the rules applying to "on-call employees", "independent contractors" and "part-time employees"
- For not taking affirmative action – or for taking it
- For asking "wrong" questions during job interviews
- For firing somebody who steals from your company (if you fire the wrong way)
- For failing to take sexual harassment charges seriously – or for righteously firing the harasser

I can keep going. You can get sued for issues relating to your employees' accents, absenteeism, or because of age discrimination or AIDS.

Or for issues relating to confidentiality, compensation, clothing, disabilities, attention deficit disorder, drug testing, job qualifications or even company rules about e-mail! And that's just the beginning of a huge list.

I counted 813 reasons that companies have been sued for their employment practices – before I wearied of counting. So I want you to know how I can help you avoid those lawsuits, cost-effectively.

I publish a newsletter that helps to keep you from getting sued by your employees. It also helps you to protect yourself if you do get sued. And yes, it works!

Hundreds of companies – from AT&T Operator Services to W.R. Grace & Co. – are already using the *Supervisor's Guide to Employment Practices*

over, please

as a way to help vaccinate themselves against employment practices litigation. It's time you did, too.

You can try this biweekly newsletter free for your first two issues. Moreover, subscription costs are modest - even before you compare them to the staggering costs of litigation.

You can subscribe in bulk - cheaply - so that all of your supervisors get the word.

Learn from six pages of useful information every other week. I don't like newsletters that tell you horror stories without helping you avoid the same horrors. I also despise legal jargon. So this newsletter gives you plain English briefings that you can act on - right away!

You'll learn how the courts are reacting to employee and supervisory behavior - so that you can get it changed before someone gets you sued. You'll find out how to cut down on high salaries without getting hauled into court for age bias.


You'll learn where the courts have said, "Yes, you may do that, even if your employees don't like it." And also where the courts say, "No, don't do that, or else!"

FREE BONUS. HOW TO HIRE AND FIRE WITHOUT GETTING SUED. This special report comes with your first issue. You may decide that the report alone is worth the price of your subscription. For example:

You'll learn what to say - or not to say - when you hire people or let them go. You'll find nine termination tips that can help keep you out of court. You'll learn how to detect lying job applicants. And when you can fire - on the spot!

Start your two-issue FREE TRIAL right away. Call 1-800-345-8101 or mail the enclosed reply card. Some time in the next 10 minutes - maybe even the next 10 seconds - a supervisor might inadvertently say or do something that could launch a six- or seven-figure lawsuit against you. Protect yourself! Order now.

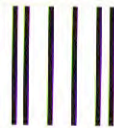
Sincerely,



George Y. Clement
Publisher

GYC/faa

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— Donald Ault, President
Agronomics

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George Y. Clement,
Publisher